

| Unit Code | Unit Title | 2023 Domestic |
|--|---|-------------------|
| BSB30220 Certificate III in Entrepreneurship and New Business | | |
| BSBESB301 | Investigate business opportunities | \$125.00 |
| BSBESB302 | Develop and present business proposals | \$150.00 |
| BSBESB303 | Organise finances for new business ventures | \$250.00 |
| BSBESB305 | Address compliance requirements for new business ventures | \$225.00 |
| BSBCRT411 | Apply critical thinking to work practices | \$250.00 |
| BSBHRM415 | Coordinate recruitment and onboarding | \$250.00 |
| BSBTWK401 | Build and maintain business relationships | \$175.00 |
| BSBWHS311 | Assist with maintaining workplace safety | \$200.00 |
| BSBXCM301 | Engage in workplace communication | \$200.00 |
| BSBOPS304 | Deliver and monitor a service to customers | \$175.00 |
| Total (full-time in 2023) | | \$2,000.00 |

| Unit Code | Unit Title | 2023 Domestic |
|--|---|--|
| CHC41215 Certificate IV in Career Development | | |
| CHCCOM002 | Use communication to build relationships | Not available for microcredential/single unit enrolment. |
| CHCDIV001 | Work with diverse people | |
| CHCECD001 | Analyse and apply information that supports employment and career development | |
| CHCECD008 | Deliver services consistent with a career development framework | |
| CHCECD009 | Conduct career guidance interviews | |
| CHCECD010 | Provide support to people in career transition | |
| CHCLEG001 | Work legally and ethically | |
| CHCPRP001 | Develop and maintain networks and collaborative partnerships | |
| CHCPRP004 | Promote and represent the service | |
| CHCCCS020 | Respond effectively to behaviours of concern | |
| CHCDIS004 | Communicate using augmentative and alternative communication strategies | |
| CHCMHS001 | Work with people with mental health issues | |
| CHCADV001 | Facilitate the interests and rights of clients | |
| Total (full-time in 2023) | | |

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|---|---|-------------------|
| BSB40520 Cert IV Leadership and Management (Health Services) | | |
| BSBLDR411 | Demonstrate leadership in the workplace | \$211.86 |
| BSBLDR413 | Lead effective workplace relationships | \$211.86 |
| BSBOPS402 | Coordinate business operational plans | \$169.49 |
| BSBXCM401 | Apply communication strategies in the workplace | \$211.86 |
| BSBXTW401 | Lead and facilitate a team | \$211.86 |
| BSBSTR502 | Facilitate continuous improvement | \$254.24 |
| BSBSTR401 | Promote innovation in team environments | \$169.49 |
| BSBLDR412 | Communicate effectively as a workplace leader | \$169.49 |
| BSBCMM412 | Lead difficult conversations | \$169.49 |
| BSBLDR414 | Lead team effectiveness | \$211.86 |
| BSBPMG430 | Undertake project work | \$254.24 |
| BSBESB407 | Manage finances for new business ventures | \$254.24 |
| Total (full-time in 2023) | | \$2,500.00 |

| Unit Code | Unit Title | 2023 Domestic |
|---|---|-------------------|
| BSB50420 Diploma Leadership and Management (Health Services) | | |
| BSBCMM511 | Communicate with influence | \$689.19 |
| BSBCRT511 | Develop critical thinking in others | \$574.32 |
| BSBLDR523 | Lead and manage effective workplace relationships | \$574.32 |
| BSBOPS502 | Manage business operational plans | \$804.05 |
| BSBPEF502 | Develop and use emotional intelligence | \$689.19 |
| BSBTWK502 | Manage team effectiveness | \$689.19 |
| BSBOPS501 | Manage business resources | \$918.92 |
| BSBOPS504 | Manage business risk | \$689.19 |
| BSBSTR501 | Establish innovative work environments | \$574.32 |
| BSBTWK501 | Lead diversity and inclusion | \$689.19 |
| BSBHRM522 | Manage employee and industrial relations | \$918.92 |
| BSBSTR503 | Develop organisational policy | \$689.19 |
| Total (full-time in 2023) | | \$8,500.00 |

| Unit Code | Unit Title | 2023 Domestic |
|--|--|-------------------|
| CHC51015 Diploma of Counselling | | |
| CHCCCS019 | Recognise and respond to crisis situations | \$332.61 |
| CHCCSL001 | Establish and confirm the counselling relationship | \$739.13 |
| CHCCSL002 | Apply specialist interpersonal and counselling interview skills | \$443.48 |
| CHCCSL003 | Facilitate the counselling relationship and process | \$886.96 |
| CHCCSL004 | Research and apply personality and development theories | \$369.57 |
| CHCCSL005 | Apply learning theories in counselling | \$480.43 |
| CHCCSL006 | Select and use counselling therapies | \$517.39 |
| CHCCSL007 | Support counselling clients in decision-making processes | \$886.96 |
| CHCCSM005 | Develop, facilitate and review all aspects of case management | \$554.35 |
| CHCDIV001 | Work with diverse people | \$295.65 |
| CHCDIV002 | Promote Aboriginal and/or Torres Strait Islander cultural safety | \$184.78 |
| CHCLEG001 | Work legally and ethically | \$406.52 |
| CHCPRP003 | Reflect on and improve own professional practice | \$886.96 |
| CHCAGE001 | Facilitate the empowerment of older people | \$369.57 |
| CHCCCS017 | Provide loss and grief support | \$406.52 |
| CHCFAM003 | Support people to improve relationships | \$443.48 |
| CHCPRT001 | Identify and respond to children and young people at risk | \$295.65 |
| Total (full-time in 2023) | | \$8,500.00 |